



our expertise, your API solution

saltigo
customized competence



Saltigo - Go for first-class service

Saltigo is a company dedicated to custom synthesis and manufacturing services. We are experienced, reliable, and competitive. Our position is built on decades of experience and the efforts of highly skilled and motivated employees.

The name Saltigo is based on the word for "jump" in many Romance languages. It also refers to the artistic somersault and represents a dynamic and successful approach to the future. Created from LANXESS's Fine Chemicals business unit, which achieved sales of close to US \$500 million in 2005, Saltigo will be among the top global players in custom services right from the beginning. Saltigo is a wholly owned subsidiary of the globally active chemicals manufacturer LANXESS.

Providing state-of-the-art services to the pharmaceutical, agrochemical and specialty chemicals industries is the key objective for Saltigo and its approximately 1,400 employees. While our resources are centered in Germany at our integrated site in Leverkusen and our facility in Dormagen, Saltigo locates experts throughout the world. Our global organization is committed to supporting your local needs throughout the entire product life cycle, always according to national and international regulations and to the principles of sustainable development. Saltigo wants to qualify as your long-term-oriented, dedicated service provider on a global basis.

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Escorting your innovation to the market



For many emerging pharmaceutical companies, entering the market with a new drug product can be a challenging process. Successful drug development requires comprehensive regulatory support and a stable and reliable supply of the increasing quantities of drug substance necessary for clinical trials, launch, and commercialization. As an experienced, dedicated manufacturing partner, Saltigo is well-positioned to provide you with a comprehensive set of services

during each phase of the development cycle – from pre-clinical evaluation to market introduction. Through our history with Bayer, we have inherited extensive knowledge in chemistry, process development, and engineering, plus an intimate understanding of the demands and needs of the pharmaceutical industry. Saltigo is your full-service partner of choice. Let us help you achieve a cost-effective, efficient, and successful product launch.



- Route selection
- Process development
- Full analytical services
 - At appropriate scale
 - According to cGMP standards
 - In FDA-approved facilities
- Long-standing expertise in engineering
- Regulatory expertise and support
- Professional project management

Our full-service concept provides

In line with our company's motto "customized competence", Saltigo offers integrated solutions across the drug-development life cycle that are tailored to your needs. Our well-educated and highly skilled employees make this possible.

Our emphasis on project management in close cooperation with our customers ensures a maximum of reliability and scale-up consistency.

We follow a multidisciplinary team approach, achieving success through extensive cooperation among:

- Research and development laboratory experts
- Analytical scientists
- Pilot plant chemists/engineers
- Production plant chemists/engineers
- Legal professionals
- Regulatory support specialists

Approximately 150 employees at Saltigo focus their creative efforts on process design, development, and optimization. We are committed to finding innovative solutions for optimum synthetic pathways with respect to quality, cost, speed, and safety. As a globally operating custom manufacturer, we provide industry-leading process excellence.

Saltigo's philosophy is to:

- Meet standards of quality and product stewardship throughout the world
- Ensure safety at work
- Minimize waste and emissions into the environment
- Maximize the ecological compatibility of our processes



Serving you is our business – confidentially, reliably, efficiently



Securing strict confidentiality right from the outset is key to relationships of trust and long-lasting partnerships. Professional intellectual property management is also an established standard at Saltigo.

For example, we commit ourselves to finding appropriate and practicable solutions even in cases where our proprietary knowledge is employed in a project. Therefore, let our experience help to improve the synthesis of your

compounds. We have ten of thousands of processes and procedures, as well as special expertise and equipment available to satisfy your needs.

On this basis, our experts provide fast, efficient, and timely manufacture of intermediates and actives for early phase testing, as well as for commercial use.



Providing your desired chemistry

With our roots in the Bayer Company, Saltigo has more than 140 years of knowledge in chemistry, process development, and engineering as the foundation for our current capabilities. While we have broad expertise in organic chemistry, at Saltigo we focus on four key technology areas:

- Asymmetric synthesis and chiral compounds
- Catalyzed coupling reactions
- Challenging chemistries
- Fluorine chemistry

We have built specific expertise in handling challenging chemistries, e.g.:

- Cyanation
- High-pressure hydrogenation
- Hydride reactions
- Oxidations with nitric acid
- Phosgenation

At Saltigo we tailor our level of service to your project's requirements. We can apply the right level of cGMP compliance to serve your needs during clinical development through to product launch.



Meeting your needs with state-of-the-art assets

The majority of our resources are located at our fully integrated, FDA-approved site in Leverkusen, Germany. Our multipurpose plants are well maintained and can be flexibly assigned. Whether you need a kilogram or hundreds of tons, we are equipped with a comprehensive set of facilities.

Specifically for pre clinical and clinical trial needs, we employ extensive and highly flexible kilo labs and pilot plants:

- Kilo labs (5–25 liter glass vessels)
- Pilot plants (25–1,600 liter stainless steel, glass lined and alloy vessels)
- Large-volume production plants (2.5–25 m³, approx. 600–6,250 gallon vessels)



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Edition 1/2006
Order No. SGO-100-EU & USA

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